Brave %

"Smart bracelets for safer nights out"





Meet Jane

Jane is a freshman at USC. She recently joined a sorority and she enjoys going out with her sorority sisters.







Jane's Night Out Jane hits it off with a guy and her friends give her space







Jane's Way Out

Jane feels uncomfortable and the guy starts cornering her. Luckily she taps her braveband







Problem statement Unfortunately, Jane's story is not an uncommon one.

"As many as 1 in 4 women experience unwanted sexual intercourse while attending college in the United States, and many of these incidents happen at or after parties." - Indiana University





The College Party



"Crowded"

"Students are intoxicated"

Braveband

A DISCRETE BRACELET THAT KEEPS FRIENDS CONNECTED IN 4 SIMPLE STEPS:

1.) Wear the bracelet before going out

2.) When alone or lost, activate the bracelet

3.) Your party networks bracelets and phones vibrate

4.) Your exact location is sent to them and they can come and find you



COMPETITION MATRIX

	Brave	She's Birdie	Invisawear	
Discrete				
Wearable		X		
Sound Alarm				
Two-way communication		X		
Functions if phone is dead		X		
Social Features			X	





Traction

COO of URBN - Michael Marth

M

Michael Marth <mmarth@urbn.com> to me, Grace, Taylor ▼ Hi all, Thanks again for your time. We are still very interested in working closer with you.

Unfortunately I can not open the files you attached to this email – can you please resend the pdf's.

Would you be able to sell the bands also in Europe?

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"WE BELIEVE THAT OFFERING YOUR PRODUCT TO INCOMING AND CURRENT STUDENTS WOULD BE IN THE INTEREST OF IMPROVING THE SAFETY OF STUDENTS DURING NIGHTS OUT." -PRINCETON STUDENTS FOR TITLE IX REFORM



Why Us?

"BUILT BY STUDENTS FOR STUDENTS"

"DESIGNED BY TITLE IX OFFICES FOR TITLE IX OFFICES









BUSINESS MODEL

Sell in stores with majority college student demographic (URBN, etc)

Leverage "Student Status" to attain contracts with universities and greek life programs.

"Maximize impact and a measurable difference in sexual assault rates at schools that have implemented **Braveband**"

Reinstate contracts for new incoming students every semester.

Offer Braveband at zero cost to students at universities

MARKET SIZE

\$1.42B

TOTAL ADDRESSABLE MARKET New college students ever year SERVICE ADDRESSABLE MARKET New female college students

\$690M



KETSERVICE OBTAINABLE MARKETits10% of available market

BRAVE 3 YEAR FINANCIAL OUTLOOK



**THIS ASSUMES THE FEMALE STUDENT POPULATION OF 9.2M, NEW INCOMING FRESHMEN EVERY YEAR, A 10% PENETRATION RATE IN 2025, A \$75 BRACELET COSTING \$11. THIS IS THE PROJECTION FOR 2025 WHEN BRAVE IS AT "FULL SCALE". FOR 2024, WE EXPECT 1.43% PENETRATION SCLAING TO 10% IN 2025 AND 20% IN 2026.

FEB 2024 - MVP

First set of LOIs Testing with sororities and SSC partner Partnering with RAINN

JULY 2024 - FINAL FORM FACTOR

Hardware/software testing completed

SEP 2024 - MASS PRODUCTION

Find manufactureres that meet ethical guidelines

JAN 2025 - PRODUCT IN SCHOOLS

Create recurring contracts with universities/campus security systems/greek life



Product Timeline **USER INFORMED DESIGN PROCESS**

The Team



KIAN ABRISHAMI

ALEC PETROS

SABRINA LASSEGUE

CEO

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CMO



KELLY LUKITO

Fellow